



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address GSA *Advantage!*[®] is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology
Contract number: 47QTCA24D006C

Contract period: March 14, 2024 through March 13, 2029

4031 Colonel Glenn HWY STE 450
Beavercreek Township, Ohio 45431-2774
937-902-2786

<https://www.bullbeardefense.com/>

Contract administration source (if different from preceding entry).
Jessica McKinley

Business size: Small Disadvantaged Women Owned Small Business, American Indian Owned,
Native American Owned

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Price list current as of Modification #[PS/PA/PO-XXXX] effective [effective date of Mod]

Prices Shown Herein are Net (discount deducted)



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
54151S	54151SRC	Information Technology Professional Services
54151HACS	54151HACSRC	Highly Adaptive Cybersecurity Services (HACS)
518210C	518210CRC	Cloud Computing and Cloud Related IT Professional Services
OLM	OLMRC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4 or add Rate table

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 4

2. Maximum order:

SINs	Maximum Order
54151S	\$500,000
54151HACS	\$500,000
518210C	\$500,000
OLM	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). Domestic, 48 States, DC

5. Point(s) of production: Bull Bear Defense Solutions, 4031 Colonel Glenn HWY STE 450, Beavercreek Township, Greene County, Ohio 45431-2774 USA

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 2% orders between \$200,000 to \$499,999.



8. Prompt payment terms. Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. Foreign items (list items by country of origin). Not Applicable
- 10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level
- 10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level
- 10c. Overnight and 2-day delivery. To Be Determined at the Task Order level
- 10d. Urgent Requirements. To Be Determined at the Task Order level
11. F.O.B. point(s). Destination
- 12a. Ordering address(es). Bull Bear Defense Solutions, 4031 Colonel Glenn HWY STE 450, Beavercreek Township, Ohio 45431-2774 USA
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address(es). Bull Bear Defense Solutions, 4031 Colonel Glenn HWY STE 450, Beavercreek Township, Ohio 45431-2774 USA
14. Warranty provision. Standard Commercial Warranty Terms & Conditions
15. Export packing charges, if applicable. Not Applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
17. Terms and conditions of installation (if applicable). Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable



22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor’s website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>. Not Applicable

23. Unique Entity Identifier (UEI) number. CBJQL2LCXY46

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

LABOR RATES

		3/14/24-3/13/25	3/14/25-3/13/26	3/14/26-3/13/27	3/14/27-3/13/28	3/14/28-3/13/29
SIN	Labor Category	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF	GSA PRICE including IFF
54151S	IT Analyst A&AS Consulting	\$92.17	\$95.86	\$99.70	\$103.69	\$107.84
54151S	IT System Security Officer (ISSO)	\$89.81	\$93.41	\$97.15	\$101.04	\$105.08
54151S	IT System Security Manager (ISSM) A&AS	\$115.53	\$120.15	\$124.96	\$129.95	\$135.15
54151HACS	Cybersecurity Analyst	\$92.17	\$95.86	\$99.70	\$103.69	\$107.84
54151HACS	Cybersecurity Officer (ISSO)	\$89.81	\$93.41	\$97.15	\$101.04	\$105.08
54151HACS	Cybersecurity Manager (ISSM)	\$115.53	\$120.15	\$124.96	\$129.95	\$135.15
54151HACS	Cybersecurity Consultant	\$128.36	\$133.50	\$138.84	\$144.39	\$150.17
54151HACS	Cybersecurity SME	\$148.11	\$154.04	\$160.20	\$166.61	\$173.27
518210C	Cloud IT Analyst A&AS Consulting	\$92.17	\$95.86	\$99.70	\$103.69	\$107.84
518210C	Cloud Information System Security Officer (ISSO)	\$89.81	\$93.41	\$97.15	\$101.04	\$105.08
518210C	Cloud Information System Security Manager (ISSM)	\$115.53	\$120.15	\$124.96	\$129.95	\$135.15
518210C	Cloud Cybersecurity Consultant	\$128.36	\$133.50	\$138.84	\$144.39	\$150.17
518210C	Cloud Cybersecurity SME	\$148.11	\$154.04	\$160.20	\$166.61	\$173.27



LABOR CATEGORY DESCRIPTIONS:

LABOR CATEGORY	LABOR CATEGORY DESCRIPTION	MINIMUM EDUCATION	MINIMUM EXPERIENCE
IT Analyst A&AS Consulting	Implement secure IT policies, building standard operating procedures (SOP) for IT projects, assistance and advisory services on policy, best practices and management of key programmatic milestones for IT systems and projects.	Associates	1
IT System Security Officer (ISSO)	Implement and enforce all IT security policies and procedures as defined by governance, risk and compliance policies for IT systems and projects.	Bachelors	3
IT System Security Manager (ISSM) A&AS	Develop and maintain all organizational or system level IT security program architecture, requirements, objectives and policies, personnel, and processes and procedures. Ensure programmatic IT milestones are met and include the appropriate IT program security policies and procedures.	Bachelors	5
Cybersecurity Analyst	Implement Cybersecurity policies, building standard operating procedures (SOP), assistance and advisory services on policy, best practices and management of key programmatic milestones.	Bachelors	3
Cybersecurity Officer (ISSO)	Implement and enforce all IT, Cybersecurity policies and procedures as defined by governance, risk and compliance policies.	Bachelors	3
Cybersecurity Manager (ISSM)	Develop and maintain all organizational or system level cybersecurity program architecture, requirements, objectives and policies, personnel, and processes and procedures. Ensure programmatic IT milestones are met and include the appropriate cybersecurity policies and procedures.	Bachelors	5
Cybersecurity Consultant	Assess commercial companies cybersecurity posture using industry standards such as NIST 800-171 or CMMC. Provide recommendations and develop system level cybersecurity program architecture, requirements, objectives and policies, personnel, and processes and procedures. Ensure programmatic IT milestones are met and include the appropriate cybersecurity policies and procedures.	Bachelors	5



LABOR CATEGORY	LABOR CATEGORY DESCRIPTION	MINIMUM EDUCATION	MINIMUM EXPERIENCE
Cybersecurity SME	Plan, implement, upgrade, or monitor cybersecurity measures for the protection of computer networks and information. May ensure appropriate cybersecurity controls are in place that will safeguard digital files and vital electronic infrastructure. May respond to cybersecurity breaches and viruses.	Bachelors	7
Cloud IT Analyst A&AS Consulting	Implement Cloud IT system security policies, building standard operating procedures (SOP), assistance and advisory services on policy, best practices and management of key programmatic milestones for Cloud IT projects.	Bachelors	3
Cloud Information System Security Officer (ISSO)	Implement and enforce all Cloud IT policies and procedures as defined by governance, risk and compliance policies for Cloud IT systems and projects.	Bachelors	3
Cloud Information System Security Manager (ISSM)	Develop and maintain all organizational or system level cybersecurity program architecture, requirements, objectives and policies, personnel, and processes and procedures for Cloud IT systems and projects. Ensure programmatic IT milestones are met and include the appropriate IT Cloud cybersecurity policies and procedures.	Bachelors	5
Cloud Cybersecurity Consultant	Assess commercial companies IT Cloud cybersecurity posture using industry standards such as NIST 800-171 or CMMC. Provide recommendations and develop system level IT Cloud cybersecurity program architecture, requirements, objectives and policies, personnel, and processes and procedures. Ensure programmatic IT milestones are met and include the appropriate IT Cloud cybersecurity policies and procedures.	Bachelors	5
Cloud Cybersecurity SME	Plan, implement, upgrade, or monitor IT Cloud cybersecurity measures for the protection of computer networks and information. May ensure appropriate IT Cloud cybersecurity controls are in place that will safeguard digital files and vital cloud electronic infrastructure. May respond to cloud cybersecurity breaches and viruses.	Bachelors	7



Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.